

Reclassified Income Statement

Euro thousands	Q3 2013	Q3 2012	09/30/2013	09/30/2012
NET PREMIUMS WRITTEN	948.143	1.747.514	3.657.627	5.663.424
AMOUNTS PAID & CHANGE IN TECHNICAL	(933.557)	(1.739.147)	(3.620.414)	(5.636.044)
LIFE REVENUES EX-COMMISSION	14.586	8.367	37.213	27.380
ENTRY FEES	28.021	24.961	104.594	78.852
MANAGEMENT FEES	147.235	119.880	420.914	346.249
PERFORMANCE FEES	44.934	58.481	129.237	133.848
BANKING SERVICE FEES	21.919	24.781	71.404	71.891
OTHER FEES	7.022	8.537	24.417	29.262
TOTAL COMMISSION INCOME	249.131	236.640	750.566	660.102
INTEREST INCOME AND SIMILAR INCOME	74.033	79.530	209.510	237.913
NET INCOME ON INVESTMENTS AT FAIR VALUE	4.757	30.122	13.698	110.213
NET FINANCIAL INCOME	78.789	109.652	223.208	348.126
EQUITY METHOD	(4.653)	(58.872)	(4.014)	(56.881)
NET REALISED GAINS ON OTHER INVESTMENTS	417	2.324	43.391	7.888
NET IMPAIRMENT OF LOANS	(2.605)	(867)	(8.519)	(5.668)
NET IMPAIRMENT OF OTHER INVESTMENTS	(406)	731	(882)	(1.674)
INCOME FROM OTHER INVESTMENTS	(2.594)	2.188	33.990	546
OTHER REVENUES	5.281	5.408	15.805	19.584
TOTAL REVENUES	340.540	303.384	1.056.768	998.858
SALE NETWORK COMMISSION EXPENSES	(99.042)	(83.263)	(314.515)	(259.957)
OTHER COMMISSION EXPENSES	(13.215)	(12.084)	(38.561)	(33.009)
G&A EXPENSES	(93.187)	(86.316)	(292.021)	(271.973)
AMORTISATION AND DEPRECIATION	(5.825)	(3.722)	(15.202)	(10.415)
PROVISION FOR RISKS AND CHARGES	(2.303)	(4.476)	(2.208)	(18.611)
TOTAL COSTS	(213.571)	(189.861)	(662.507)	(593.965)
PROFIT (LOSS) BEFORE TAX	126.969	113.522	394.261	404.892
INCOME TAX	(25.243)	(39.525)	(93.045)	(113.411)
NET PROFIT (LOSS)	101.726	73.997	301.216	291.481
OF WHICH NON-RECURRING ITEMS (AFTER TAX)	-	(66.216)	-	(66.216)
NET PROFIT EXCLUDING NON-RECURRING ITEMS	101.726	140.213	301.216	357.697