

## Reclassified Income Statement

<i>Euro thousands</i>	<b>30.06.2013</b>	<b>30.06.2012</b>
NET PREMIUMS WRITTEN	2.709.484	3.914.808
AMOUNTS PAID & CHANGE IN TECHNICAL	(2.686.857)	(3.896.064)
<b>LIFE REVENUES EX-COMMISSION</b>	<b>22.627</b>	<b>18.744</b>
ENTRY FEES	76.573	53.891
MANAGEMENT FEES	273.679	226.369
PERFORMANCE FEES	84.303	75.367
BANKING SERVICE FEES	49.485	47.110
OTHER FEES	18.159	20.725
<b>TOTAL COMMISSION INCOME</b>	<b>502.199</b>	<b>423.462</b>
<b>INTEREST INCOME AND SIMILAR INCOME</b>	<b>135.477</b>	<b>158.383</b>
<b>NET INCOME ON INVESTMENTS AT FAIR VALUE</b>	<b>8.942</b>	<b>80.091</b>
<b>NET FINANCIAL INCOME</b>	<b>144.419</b>	<b>238.474</b>
<b>EQUITY METHOD</b>	<b>639</b>	<b>1.991</b>
NET REALISED GAINS ON OTHER INVESTMENTS	42.974	5.564
NET IMPAIRMENT OF LOANS	(5.914)	(4.801)
NET IMPAIRMENT OF OTHER INVESTMENTS	(476)	(2.405)
<b>INCOME FROM OTHER INVESTMENTS</b>	<b>36.584</b>	<b>(1.642)</b>
<b>OTHER REVENUES</b>	<b>9.760</b>	<b>14.445</b>
<b>TOTAL REVENUES</b>	<b>716.227</b>	<b>695.474</b>
SALE NETWORK COMMISSION EXPENSES	(215.473)	(176.694)
OTHER COMMISSION EXPENSES	(25.346)	(20.925)
G&A EXPENSES	(198.834)	(185.657)
AMORTISATION AND DEPRECIATION	(9.377)	(6.693)
PROVISION FOR RISKS AND CHARGES	95	(14.135)
<b>TOTAL COSTS</b>	<b>(448.935)</b>	<b>(404.104)</b>
<b>PROFIT (LOSS) BEFORE TAX</b>	<b>267.292</b>	<b>291.370</b>
INCOME TAX	(67.802)	(73.886)
<b>PROFIT (LOSS)</b>	<b>199.490</b>	<b>217.484</b>